

Alaska Energy Services



Alaska Energy Services, LLC (AES) has three main lines of business: specialty leasing, support for the resource development industry, and services provided to the telecommunications industry. Owner and President Diane Bachman says, “I recognize the need to provide true leasing services to our clients where the risks are carried by AES; this benefits our clients significantly by freeing up cash flow, provides tax benefits, and allows our clients to focus on their daily core operations.”



*Diane Bachman, Owner & President
Alaska Energy Services, LLC*

Bachman founded AES in 2010, specializing in equipment leasing. Over the years, the company’s leasing has expanded to include equipment for use in the oil and gas, resource development, and construction industries; leasing real property and facilities; corporate vehicles; office furniture and equipment; and medically related equipment. “We’re growing; any Alaskan business that requires utilizing equipment can benefit from being an AES client,” she says.

In 2013 AES expanded its services to support the Alaska telecommunications industry, providing “full drive testing, network trouble shooting, and measurement assessments.” AES offers engineering services along with project and construction management for their telecommunications industry clients, in addition to site acquisition and system analysis services.

“AES is a quiet company with steady growth each year,” Bachman says. The company’s third business line, in particular, has significantly increased in the past three years. “Recently AES has committed to a more-than \$15 million investment on the North Slope by building state-of-the-art warehouse and shop facilities.” Construction was finished on a new shop and office building the second week of December 2017, both within budget and ahead of schedule, Bachman reports. “When our clients lease a building, other structures, equipment, or furniture inside of a facility, they don’t have to pay huge up-front costs, and AES takes on the risk of owning that property.”

AES sets itself apart from its competitors because they work to quickly understand each client’s expectations of their project. “We focus on our client’s specific requirements from the start of the project to the end,” Bachman says. “We research and understand current market conditions, and AES builds and maintains solid, lasting business partnerships, focusing on exactly what our clients require for their particular company.” Bachman also feels strongly

about supporting Alaska Native Corporations through shareholders benefits programs such as First Alaska’s Institute fund raising events, Aleutian Pribilof Island Association galas, and Afognak Native Corporation Youth Charity Golf events.

AES is based in Anchorage with satellite offices in Deadhorse and Nevada. Bachman says the AES team is comprised of contracted staff, which allows the company to source industry experts from job to job, building the right-sized team of Alaska professionals for any project. “The AES philosophy is to maintain strong and steady growth,” Bachman says. “Looking forward, we’re examining a variety of acquisitions on the North Slope and outside of Alaska. We continue to invest in our clients through acquiring more equipment and expanding our telecommunications and oil and gas related business partnerships.”

Bachman emphasizes that AES focuses on forging highly-valued relationships: “Our goal is to stand the test of time, to provide excellent services, and maintain quality relationships with each and every client with whom we interact.”



For more information, please visit the AES website: alaskaenergyservices.com